



Date of Proposal : 11Sep15

To,
MR. PANDIT

Dear Mr. Pandit

Greetings from the corporate Incentive Solutions division of Cox & Kings!

We thank you for the opportunity and courtesies during our visit to your office. As discussed please find our proposal for travel in month of November 2015.

Value Adds from Cox and Kings:

1. **Mineral Water:** Daily 02 Half Liter mineral water bottle per person during the Sightseeing.
2. Service of 01 Cox & Kings Tour Manager - Ex Mumbai

Itinerary

- 22 Nov Arrive Taipei International Airport
Transfer to the Hotel
Lunch at The Hotel (Local Lunch or we can Have Lunch at Restaruant)
Check In
Afternoon Depart for City Orientation Tour
Overnight at Hotel
- 23 Nov Breakfast at the Hotel
Transfer to Convention Centre
Late evening transfer back to hotel
Overnight at Hotel
- 24Nov Breakfast at the Hotel
Transfer to Convention Centre
Late evening transfer back to hotel
Overnight at Hotel
- 25 Nov Breakfast at the Hotel
Transfer to Convention Centre
Late evening transfer back to hotel
Overnight at Hotel
- 26 Nov Breakfast at the Hotel
Check Out
Transfer to Airport



Suggested Flights

Ex Mumbai

Jet Airways

9W 76 22NOV BOM HKG 0205 0955
CI 904 22NOV HKG TPE 1105 1240
CI 919 26NOV TPE HKG 1645 1825
9W 75 26NOV HKG BOM 1955 #0015

Thai Airways

TG 318 21NOV BOM BKK 2320 #0505
TG 634 22NOV BKKTPE 0725 1155
TG 637 26NOV TPEBKK 0750 1045
TG 317 26NOV BKKBOM 1855 2200

Ex Delhi

Jet Airways

9W 78 22NOV DELHKG 0210 0940
CI 904 22NOV HKGTPE 1105 1240
CI 641 26NOV TPEHKG 0910 1055
9W 77 26NOV HKGDEL 1205 1600

Ex Chennai

Thai Airways

TG 338 22NOV MAABKK 0130 0625
TG 634 22NOV BKKTPE 0725 1155
TG 637 26NOV TPEBKK 0750 1045
TG 337 26NOV BKKMAA 2235 #0030

Ex Bangalore

Cathay Pacific

CX 5153 22NOV BLR HKG 0130 0925
CX 494 22NOV HKG TPE 1025 1215
CX 405 26NOV TPE HKG 1620 1825
KA 154 26NOV HKG BLR 2105 #0030

Thai Airways

TG 326 22NOV BLRBKK 0100 0615
TG 634 22NOV BKKTPE 0725 1155
TG 637 26NOV TPEBKK 0750 1045
TG 325 26NOV BKKBLR 2135 2355



Ex Kolkata

Thai Airways

TG 314 22NOV CCU BKK 0155 0550
 TG 634 22NOV BKKTPPE 0725 1155
 TG 637 26NOV TPEBKK 0750 1045
 TG 313 26NOV BKKCCU 2335 #0040

Cathay Pacific

KA 169 22NOV CCUHKG 0010 0625
 KA 486 22NOV HKGTPE 0810 0945
 CX 405 26NOV TPEHKG 1620 1825
 KA 168 26NOV HKGCCU 2105 2315

Package Cost:

HOTEL	BOM	DEL	MAA	BLR	KOL
Marriott Taipei Twin	Inr 1,06,500	1,09,750	1,05,500	1,04,750	1,08,250
Marriott Taipei Sgl	Inr 1,40,500	142,500	1,38,500	1,37,950	1,41,500
Grand Victoria Twin	Inr 96,500	Inr 98,750	Inr 94,750	Inr 94,750	Inr 97,750
Grand Victoria Single	Inr 1,25,500	Inr 1,27,750	Inr 1,23,750	Inr 1,23,750	Inr 1,27,750
S.AURA Twin	Inr 93,990	Inr 96,750	Inr 92,500	Inr 92,500	Inr 95,850
S.AURA Single	Inr 1,13,750	Inr 11,6,750	Inr 1,12,500	Inr 1,12,500	Inr 1,15,750

Event Venue

Taipei Marriott Hotel

Hotel

5 Star Hotel

Taipei Marriott : <http://www.marriott.com/hotels/fact-sheet/travel/tpetm-taipei-marriott-hotel/>

4 Star Hotel

Grand Victoria Hotel : <http://www.grandvictoria.com.tw/en/>

Distance from Taipei Marriott Hotel (Event Venue) - 7 Mins Walking

3 Star Hotel

Saura Hotel : <http://www.saurahotel.com.tw/accommodation/deluxe-room.html>

Distance from Taipei Marriott Hotel (Event Venue) - 8 Mins Walking



OPTIONAL COST FOR BANGKOK 2 nights package

**Howard Square : USD 89 Per person on Twin Sharing Basis
USD 125 Per Person on Single**

**Amari Boulevard : USD 105 Per person on Twin Sharing Basis
USD 145 Per Person on Single**

**Amari Water gate : USD 140 Per person on Twin Sharing Basis
USD 225 Per Person on Single**

Important Notes:

- The above price does not include the GST of 3.50%.
- Average Per Person cost will change based on actual number of persons travelling from respective hubs
- Minimum pax guarantee should be 23pax. If pax count drop from 23 then cost will be changed and revise rates will be given.
- We do not hold any rooms and Hotel rooms are subject to availability. If the rooms are not available on given dates then next category of rooms or Hotel will be given with an additional supplement charges.
- This is a price only quotation and no services have been blocked. All rates and services are subject to availability at the time of confirmation.
- Rates for arrival and departure transfers and coach tours are based on and valid for all passengers arriving/departing together (in the same flight). Airport transfer rates are not valid in case passengers are arriving / departing on different flights. Any change in pax numbers will result in change in rates.
- Cancellation clauses as per MOU.

Inclusions:

- **Return Economy class airfare.**
- **Visa Fees as of Today. + Insurance**
- **Services of Cox and Kings Tour Manager**
- 04 night accommodation with breakfast at Hotels Mentioned at Taipei
- All sightseeing and transfer in ac coach as per above itinerary
- Tour guide services, all entrances
- For Bangkok Optional Package cost of Stay with breakfast & Transfer to & from Airport is Included

Services Exclusions:

- Service tax
- Early check in / Late Check out
- Travel bag
- Any FOC for the group
- Any pre / post and FIT arrivals or departure transfer costs.
- Any other services which are not specified above
- Hard liquor, Corkage charge, if applicable.
- Domestic Airfare in India

Transit Halt:

- If, any passenger would like to take a halt in transit point / destination, then there will be additional charges other than deviating charges.

Gift Items:

- If you are carrying gifts or items for distribution, then it is subject to customs regulations and it is at the sole discretion of custom authority at respective airport for allowing it to be taken inside the country of travel offering duty exemption. Duties or gratuities, if any will be payable by the Corporate

**Excess Luggage:**

- Allowing excess luggage is subject to airline approval, other than the amount specified

Airline Cancellation Policy:

If Group Size reduces more than 10% then all tickets are completely Non Refundable.
Tickets /reservation once made/issued cannot be cancelled.

Special notes:

- Passport charges not included
- Airline / room upgrades and complimentary are not included unless specifically mentioned.
- Today's ROE calculated 1 USD = INR 62, this may change at actual time of booking.
- Late checkout is not included and is subject to availability. In case the same is required it will be at an additional cost.
- Quote does not include soft drinks / alcohol, beyond those specified above.
- Late sitting in a restaurant for meals is totally subject to the terms & conditions of the hotel / restaurant used. It will be requested but cannot be guaranteed.
- We are not holding any reservations for the above group. Confirmation is subject to availability on clients preferred dates, failing which there will be a supplement cost. Alternative dates will be provided on which the same price can be maintained.
- Prices are subject to change with any increase in the costs.
- If passengers do not arrive or depart with the group, additional charges will be incurred.
- All arrangements made by "Cox & Kings Limited" are in the capacity of an agent only. "Cox & Kings Limited" will not be liable for claims or expenses arising from circumstances beyond our control such as accidents, injuries, delayed or cancelled flights & acts or forces of nature.
- All passengers must be covered by suitable travel/health/baggage insurance prior to departure from India. This has been included as part of the package cost.

Please go through the same carefully as any additional service will result in a supplement cost added to the package price. All subject to availability.

Thanking You with Kind Regards,
Arpana Pandya