

# **Industry Sector Definitions**

### **Business & Industrial**

Business-to-business
Employment, recruitment, staff
Industrial
Information Technology, High-Tech
Legal & Professional Services
Property & Construction

## Drink & Beverage

Beers, lagers, stouts, cider Coffee and tea Drink industry, market Non-alcoholic, soft drinks Pre-mixed spirits, alcopops Spirits, liqueurs Wines

#### **Financial Services**

Banks, credit cards, loans Building societies Financial services (general) Insurance Investment

#### Food

Baby food
Bread, cake, biscuits
Breakfast cereals
Confectionery
Convenience, readymade
Dairy products, ice cream
Fast food, takeaway outlets
Food industry, market
Fruit and vegetables
Meat, poultry, fish
Sauces, seasonings,
condiments
Savory snacks, potato chips

## Government and Non-profit

Charities and voluntary organizations
Educational, universities
Government, social policy
Political organizations
Public health
The Services (army, police etc.)

#### Household & Domestic

Batteries Cleaners, detergents Furnishings and fittings Gardening, horticultural Household appliances, durables Paints, DIY, home improvement Pets and pet care Toilet paper, kitchen towel Washing powder, fabric softeners

## Leisure & Entertainment

Cameras, photography

Film, video and performance arts
Gaming consoles, computer games, AR/VR headsets
Hi-Fi, A/V, music players
Lotteries, casinos, gambling
Museums, attractions
PCs, computing, high-tech
Restaurants
Sports
Toys, games

# Media & Publishing

Directories
Magazines, periodicals, books
Newspapers
Radio stations, services
TV channels, services, programs
Websites, online services, apps

#### Motor & Auto

Auto industry, market
Automakers and marques
Compact, small family cars
Executive, luxury, prestige cars
Mid-size, large family cars
Motorcycles, bikes
MPVs, minivans
Supermini, subcompact cars
SUVs, 4×4s
Tires, fuel, accessories, services
Vans, RVs

## Pharmaceutical & Healthcare

DTC prescription products Healthcare services, providers Non-prescription, OTC products Promotions to the medical profession

## Retail

Category management Clothing and fashion Department stores DIY and home improvement Electrical retailers Florists Furniture and furnishings Leisure and entertainment Loyalty and reward cards Motor and auto accessories Online and mail order Pharmacies and health Restaurants and takeaways Retail marketing Retail research Retail trends Shopping centers, malls Supermarkets and grocery stores

#### **Telecoms**

Call services and accessories Bundled communications (internet, telephone & TV) Fixed line providers General service providers High speed Internet services Mobile and cell handsets Mobile network providers

## **Toiletries & Cosmetics**

Baby care
Bath toiletries, soaps
Contraceptives, family planning
Cosmetics, beauty aids
Deodorants, antiperspirants
Feminine hygiene
Fragrances, perfumes
Hair care
Oral health
Shaving products
Skin care, sun protection
Toiletries and cosmetics market

## Travel, Transport & Tourism

Airlines, rail/train, bus, coach, ferries, car rentals, rideshare services, subway systems, bike shares
Amusement Parks
Destination countries, regions, cities
Hotels, resorts, cruises
Travel agents, tour operators, tourism campaigns, travel websites, booking services

## **Utilities & Services**

Energy and water suppliers Postal, courier services

# Wearing Apparel

Clothing, apparel Personal accessories